



STATE OF DELAWARE
DEPARTMENT OF CORRECTION
245 MCKEE ROAD
DOVER, DELAWARE 19904

TO: All Offerors

FROM: Craig Fetzer
Purchasing Services Administrator

SUBJECT: Addendum to Professional Services Request for Proposal (RFP)
Contract No. DOC20025-BHVRHEALTH

ADDENDUM #4 – January 23, 2020
CONSOLIDATED QUESTIONS & ANSWERS - SUPPLEMENTAL

Referencing RFP Document:

Section: IV
Subsection: B
Page number: 12-15

Question: There is a wide variance of disciplines, skill sets and program expertise within the scope of behavioral health services contemplated by the RFP and it is unlikely any one vendor is truly capable of providing best in class services/programs for all the services within that broad scope. The RFP makes it clear it is DOC's intent to serve the "best interest of the state" in a matter that is "most advantageous", for example in Section 4 (B), paragraphs 18 & 19 on page 12, and paragraph 25 (a) of that same section. Commissioner DeMatteis reiterated the importance of these services and this process at the mandatory pre-bid meeting on January 7, 2020. Consistent therewith, Section 4 (B), paragraphs 18 & 19 on page 12 of the RFP and state law enable multiple vendors for the requested services. In addition, in Sec 4(C), paragraph 2 on pages 13-14, the final two bullets also provide the review team the ability to negotiate with and/or select more than one vendor again, "in the best interest of the State." However, this is only if the Commissioner (as the agency head) "makes a determination that such an award is in the best interest of the State of Delaware" as stated in paragraph 18 on page 12. The problem is in the absence of a determination prior to the deadline for the submission of bids, vendors who are not in a position to offer all the services and programs within the broad scope of the RFP, will not be able to bid (the RFP requires all bids to offer all services) and thus the DOC will likely not have a full opportunity to properly exercise this potential multi-source vendor option. In short, will Commissioner DeMatteis (as the agency head) make a determination prior to the bid submission deadline that DOC will accept proposals for components of the services requested, so that DOC has the opportunity to fully exercise its authority to award multi-source contracts should it so desire?

Answer (Clarified): Yes. Vendors may submit proposals for components of the services requested. However as per the RFP, Vendors are reminded that Multi-Vendor solutions and subcontracting will be allowed as well.